Lighting Fair The 7

China (Guzhen) International Lighting Fair

Concurrently: Guzhen Lighting Manufacturing, Supply and Services Expo 2019 (Autumn)

22-26 October 2019 Guzhen, Zhongshan, China

www.denggle.com









The 24th China (Guzhen) International Lighting Fair (Autumn) was grandly held on 22-26 October 2019 at Guzhen Town, Zhongshan City, China.

Based on China Lighting Capital- Guzhen Town that owns hundred billions lighting manufacturing and trading industry cluster, the fair accurately grasped the industry pulse with exhibits cover the whole industry, optimized the online and offline network and the onsite services to serve professional buyers from the globe and thus fully express the fair's theme "Original source of lightings for 6 billion people worldwide".

The fair set Guzhen Convention and Exhibition Center as the main venue and joins hands with Lihe Lighting Expo, Huayi Plaza, Star Alliance, Lighting Era Center, Besun Lighting Plaza, Huayu Plaza and International Streetlight City, the 7 sub-venues, to achieve an exhibition space of over 1.5 million sqm with over 2,000 lighting suppliers. The exhibition scale, number of exhibitors and exhibits quantities and ranges have all reached new high.

In terms of onsite service, the fair highly improved the mobility of onsite service by applying the "GILF + Denggle. com" WeChat mini program which gather functions like online pre-registration, online payment, e-catalog, e-invitation, B2B website and booth application. The facial recognition system at the entrance of the venues make the fair more secured.

CONTENTS

- ▶ 1. Fair Details
- ▶ 2. Fair Impression
- ▶ 3. Themes & Events
- ▶ 4. Onsite Services

- 5. Overseas VIP Program
- ▶ 6. Visitors Analysis
- > 7. Exhibitors Analysis
- ▶ 8. Media Support

Dates

22-26 October 2019

Venues

Main Venue: Guzhen Convention and Exhibition Center

Sub Venues: Lihe Lighting Expo Center

Huayi Plaza

Star Alliance Global Brand Lighting Center

Lighting Era Center

Besun Lighting Plaza

Huayu Plaza

International Streetlight City

Space

Over 1,500,000 sqm

Exhibitors

Over 2,000, including 819 exhibitors in main venues

Exhibits

GILF:

Decorative Lighting, Household Lighting, Commercial Lighting,

LED Lighting & Technology, Outdoor Lighting, Electrical Products

GMS:

Equipment, Accessory, Raw Material, 3D Printing, Business Services

Visitors

90,555 visitors from 125 countries attend the show, including 5,759 overseas buyers.

310,000 person time of entrance were recorded

Sponsors

China Association of Lighting Industry

Guzhen- China Lighting Capital

Organizer

Guzhen Lighting Expo Co., Ltd

Zhongshan (Guzhen) Federation of Industry & Commerce

Electric Lighting Industry Association of Zhongshan City



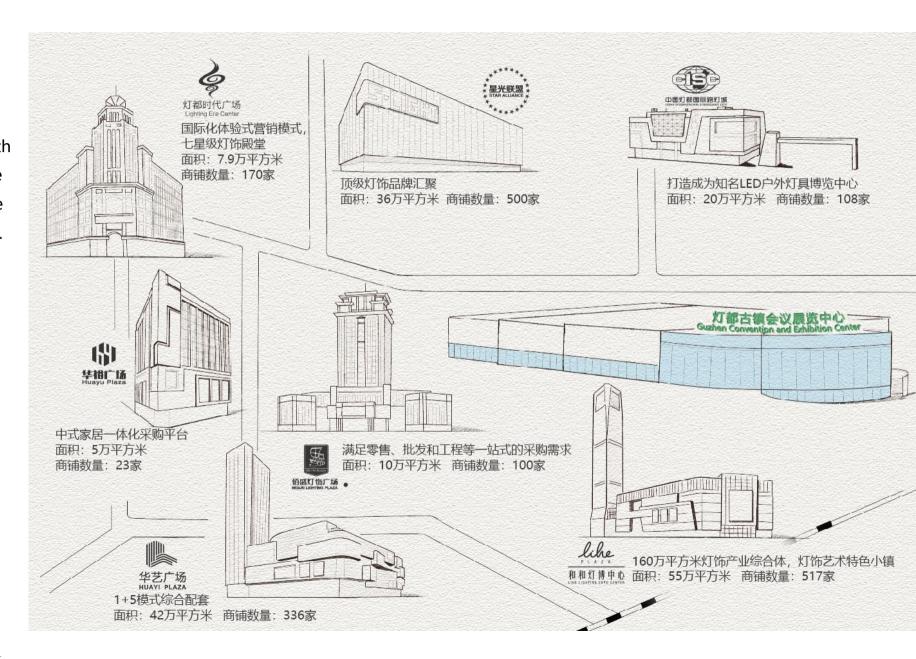






GILF+ 7 Sub-venues

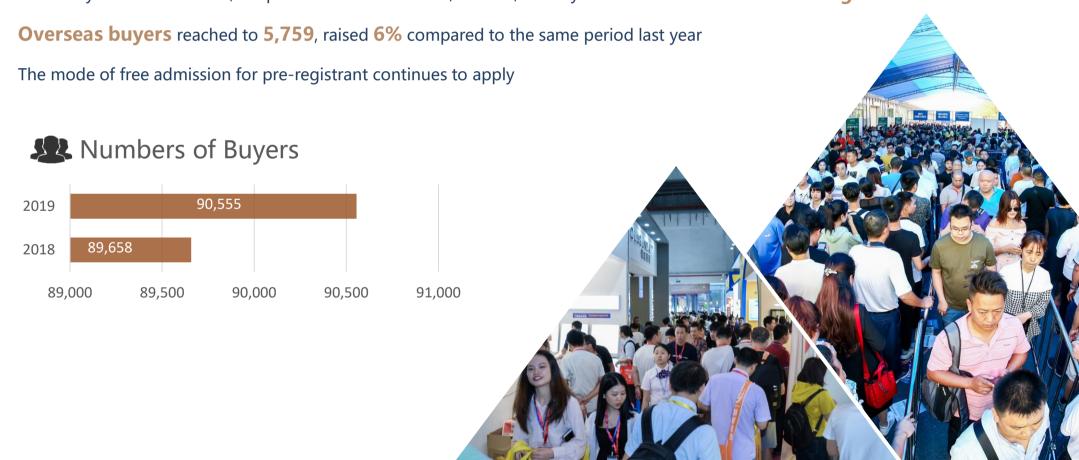
The 24th GILF linked with 7 sub-venues to achieve a mega exhibition space reaching 1,500,000 sqm. Over 2,000 brands are available for buyers' option. During the exhibition, free shuttles to sub-venues are offered.



The 24th GILF set Guzhen Convention and Exhibition Center as main venue and linked with 7 sub-venues, creating an exhibition area of over **1,500,000 sqm**, with the main venue covers 50,000 sqm.

The number of exhibitors in main venue has increased to 819, a slight jump compared to 2018

The 5-day fair recorded 310,000 person time of entrance, with 90,555 buyers from 125 countries and regions





















Information Classification: General



Intelligence

Keywords: IoT, Big Data,
Smart Home Lighting
The smart home lighting sector
at Hall A gains larger
proportion as more enterprises
like Alibaba Cloud, JD Cloud
that with intelligent
technologies joins.

















Profession

Keywords: Professional Lighting Special Lamp sectors displays lightings in specific areas, including off-grid lighting, educational lighting, automotive lighting, emergency lights, plants and animals lights.







Innovation-driven

Keywords: Innovation, Design, BrandMore lighting enterprises stress
intellectual property and innovation
during products 'upgrade in pursuit of
building a time enduring brand.









Intelligent Manufacturing

The trend of Industry 4.0 is further deepen at the two equipment and accessories outdoor halls as more Al & robotic technologies, 3D printing machines and new material are seen.





























Information Classification: General

The 24th China (Guzhen) International Lighting Fair Opening Ceremony

The opening ceremony of the 24th China (Guzhen) International Lighting Fair was grandly held at 10 am on October 22, 2019 at Guzhen Convention and Exhibition Center.

Officers from the government and the China Association of Lighting Industry attended the ceremony. Ms. Liu Shengping, executive president of China Association of Lighting Industry, Mr. Lei Yuelong, vice mayor of Zhongshan Municipal People's Government and Mr. Kuang Zhi, vice party secretary of Guzhen Township People's Government delivered speech respectively, highly confirmed the wind vane role the Guzhen Lighting Fair has been playing for China's lighting industry.

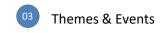
After the speeches, plaques were given to "Companies Rewarded the 2019 Guzhen-Original Source of Lighting Mark" then "The China Lightings & Illumination Design Alliance of Universities Unveiling Ceremony" were held.

Later, guests were invited into the venue and were impressed by the onsite services, the fair's set up and the visitor flow.









GILF partner with Cali-Light. com to launch the online lecture-" Guzhen Lighting Fair Lighting Insights Live Broadcast"





Liu Houcheng

Professor
Gardening Faculty, South China Agricultural University

Topic: Thoughts on Lighting in the Agriculture Field



Wang Yi

Professor

Material & Application Faculty, Wuyi University

Topic: Healthy Lighting



Sun Shaofen

Director of Marketing Department, MLS Group Topic: Lighting Revolution at the Age of Intelligence

The Innovation of Intelligent Agricultural Lighting Forum

Jointly held by China Association of Lighting Industry and Cali-Light. com, the forum discussed the new standards, technologies and products in agricultural smart lighting, explored ways to the field's healthy development.



Wen Qidong Deputy Secretary-general of China Association of Lighting Industry



Hong Bing Secretary-general of China Association of Lighting Industry in Agricultural Lighting



现状: 国内大

种植种类单一



Xu Dong President of Foshan Ourled **Light Source Institute**



Liu Houcheng Professor of Gardening Faculty, South China Agricultural University



Wang Yi

Professor of Material &

Application Faculty, Wuyi

University

Lei Xunjing Application Technology Manager of Seoul Semiconductor Firm



Chen Guangcai R&D Manager of Guangdong iGreen Biotech Co., Ltd.



Zhao Jianyu President of Zhongshan Shanzhai Agricultural & Forestry Technology Co., Ltd.













Lighting Industry Knowledge Center Opening Ceremony & Energy Efficiency Labelling and Green Certification Seminar

Introduce the knowledge center, global certificates for lightings and the labelling rules to audience.

Alibaba, com × GILF Online Procurement Live Broadcast

The 2-day activity live broadcast the 24th GILF to quality suppliers of Alibaba. com, inviting 60 exhibitors to participate in.









LED Export Channels under the Initiative of Belt and Road

Over 150 expertise of lighting gathered to analyze the state and the possibilities of the industry and encouraged enterprises to export high quality products.



2019 GILF Overseas Market Procurement Matchmaking

The forum invited many big names of the industry to deliver speeches on the industry's market and technology trend and on how to explore overseas market.









Lights & Lighting Industry Categories Salon 2019

Surrounding the subject " The Relationship Between Smart Lighting and Smart Home", the forum discussed topics on " how to build smart lighting standard system and achieve the standardization of cloud service interface", "how to promote the quality of smart lighting products", from the cloud service to the application perspective, unveil the trend of smart lighting.

Embrace Overseas Sales Growth with Big Data

The forum covered subjects of "develop overseas buyers with big data", "new trade & marketing mode at the new era" and "how to develop customers effectively".

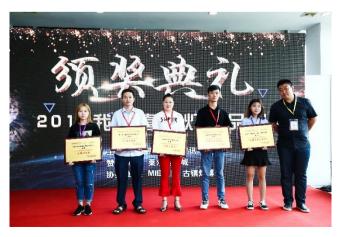
Opportunities in International Lighting Market

Introducing lighting products and the rules of overseas market.









Events at Sub-venues

Lihe Lighting Expo Center

2019 Global Lighting Sourcing Festival

Over 500 lighting enterprises offer big sales. Thousands of new lighting products at wholesaled price gained great popularity.







- HBP-VIP Sourcing Tour, Lighting and Art Cultural & Sourcing Festival
 Other than the VIP Sourcing Tour, Huayi Plaza also held Lighting and Art Cultural & Sourcing Festival during Oct. 22-26, with lighting & art sets up, doll show and food festival.
- "Future · Star-rated Services" Smart Retail Launch Ceremony and 5-star Credit Plaque Rewarding Ceremony

Over 200 big names from government, lighting association, internet platform and lighting enterprise attended the ceremony to explore the industry's trend and development.







Events at Sub-venues

Star Alliance

- The 4th Lighting Intellectual Property Trade Fair
- Brands of Star Alliance Products Launch Season
 Over 500 brands and manufacturers from Star Alliance launched new products via dozens of conferences and meetings.

Lighting Era Center

• Lighting Era Center Big Sales Activities Big sales at Lighting Era Center

Huayu Plaza

• The 3rd Chinese-style Lighting Sourcing Festival Hit lighting products were launched at Huayu Plaza. Lucky draws were played to create a hit.







China Streetlight City

- The 6th Outdoor Lighting Sourcing Festival
- Light, Art and Culture Festival

The outdoor lighting sourcing festival were held by China Streetlight City together with it shops by means of sales and gifts giving away.







Information Classification: General













Tailor Made Services

Various Forms to Attend

Pre-register via website, WeChat, email or phone call Register onsite with business card or via WeChat mini program

VIP Lounge

Offer free lunch, free access to wi-fi, drinks and snacks

Hotel Booking System

Reserve your accommodation online at discounted rate

Exhibitor Inquiry System

Find all the 816 exhibitors at main venues and other 2,000 suppliers at sub-venues

Free Shuttle

Free shuttles to sub-venues, light-rail station, Guangzhou Baiyun Airport and Zhongshan Port

E-services

The fair is equipped with WeChat mini program (consist of B2B website, online registration, online payment system and booth reservation system), E-catalog, facial recognition system.

Hosted Buyer Program

The 24th GILF-Hosted Buyer Program is consisted of 3 parts- Business Matching Meeting, Networking Party and VIP Sourcing Tour. Hosted buyers were offered with free accommodation, airport pick-up and drop off services and free shuttles to the activity site. In general, 570 buyers from east Europe, Southeast Asia and Africa attended the program.



Business Matching Meeting

Pre-arrange 168 meetings for buyers from east Europe, Southeast Asia and Africa. Products covered 9 categories of lighting, matching successful rate reached 65%, overall satisfaction rate reached 80%.













HBP-Networking Party

Deepen the business relationship with a party dance!

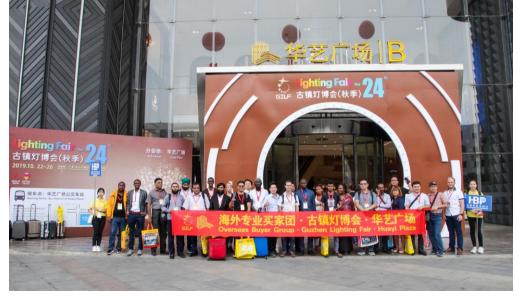
















Enjoy more privileges at the sourcing tour at Huayi Plaza.

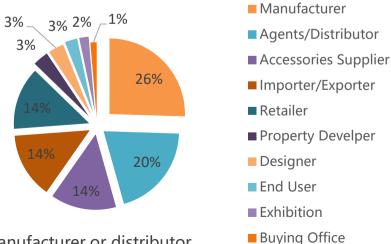


Domestic Total 84,796 professional buyers from Mainland China attended GILF. 69% of them are from **Buyers** Guangdong Province, others are mainly from Jiangsu, Zhejiang, Henan, Fujiang and Beijing

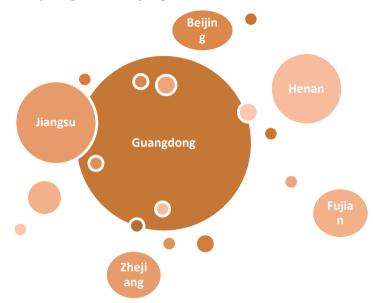








Most of the visitors are manufacturer or distributor.



Overseas Buyers

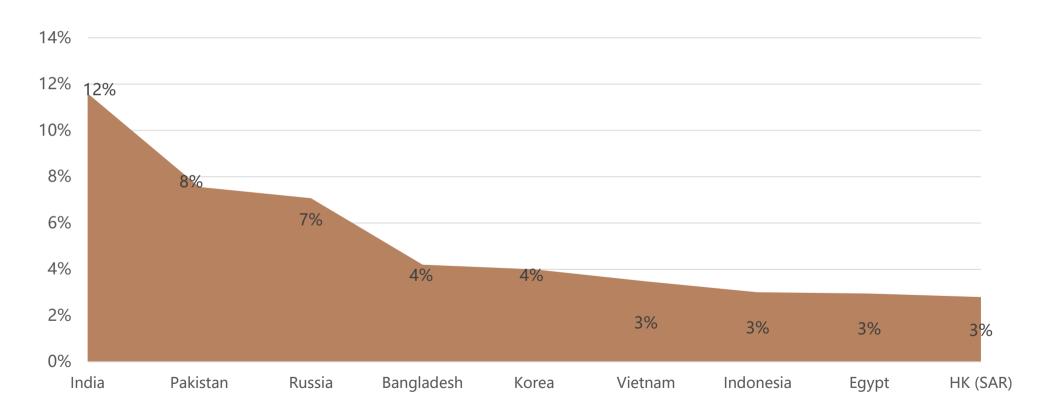
This fair attracted **5,759** overseas visitors from **125** countries, increased by **6%** compared to last year.

Visitors cover 6 continents of the world, over 60% are from Asia. Numbers of buyers from European has soared compared to the 2018 autumn show.



Top 9 Best Represented Countries & Regions

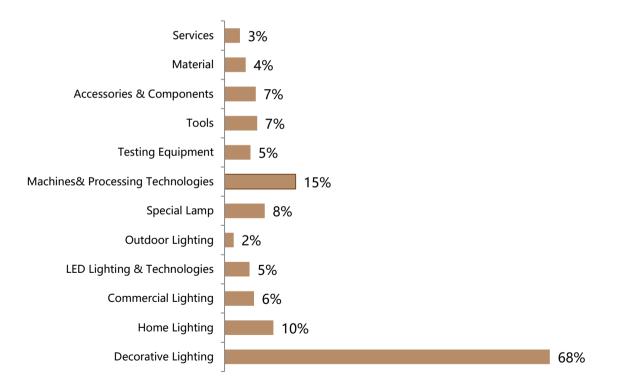
The 24th GILF attracted 5,759 visitors from outside the Mainland China. Large of them are from Asia, east Europe and north Africa. Visitors from Pakistan, Russia, Bangladesh and the U.S. has seen some increase comparatively.





Sourcing Preference

Decorative Lighting are most favored by trade buyers. Other than that, home lighting, equipment, processing technologies and special lamps share popularity.



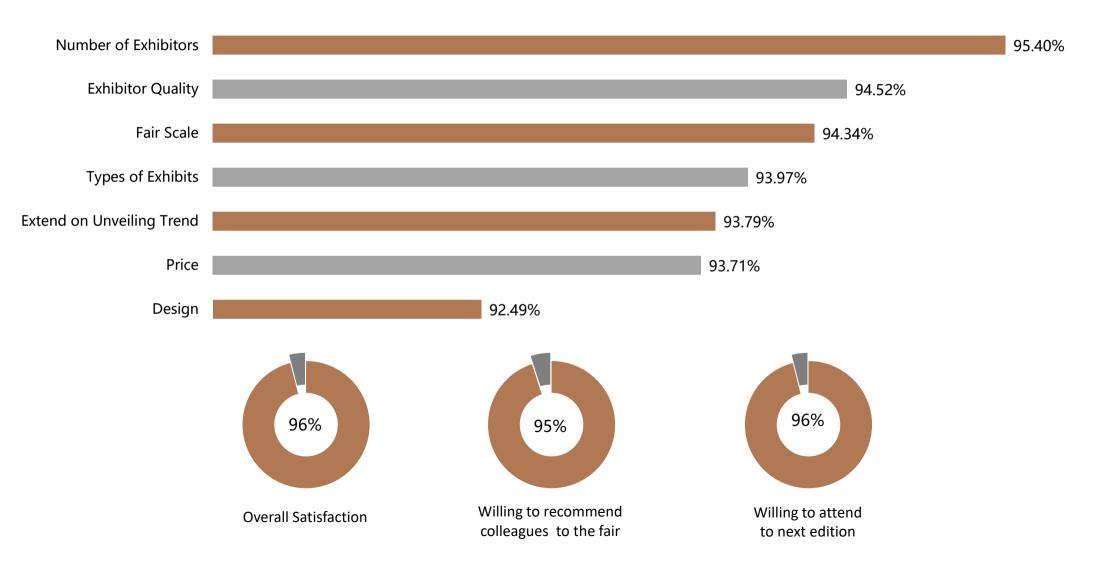








Achieved Objectives





Hon. Gordon Bafaki Kiruhura District, Uganda

All African countries should replace solar energy as a major of light, as a major of energy. So I am happy to be here. I' ve seen so many different types of energies.

Atta Ghanaat Atta Nikland Trading Company

That's a very good choice. Because I know if I come here and I join this exhibition, it means I can find some local factories and the exactly professional major factories.





Marcell Jansen van Renburg SMD Technologies Company

I think it's very informative. It's very great way to see what's really going on.

I am looking for smart lighting with APP control, Wi-Fi implanted and so far I am satisfied.

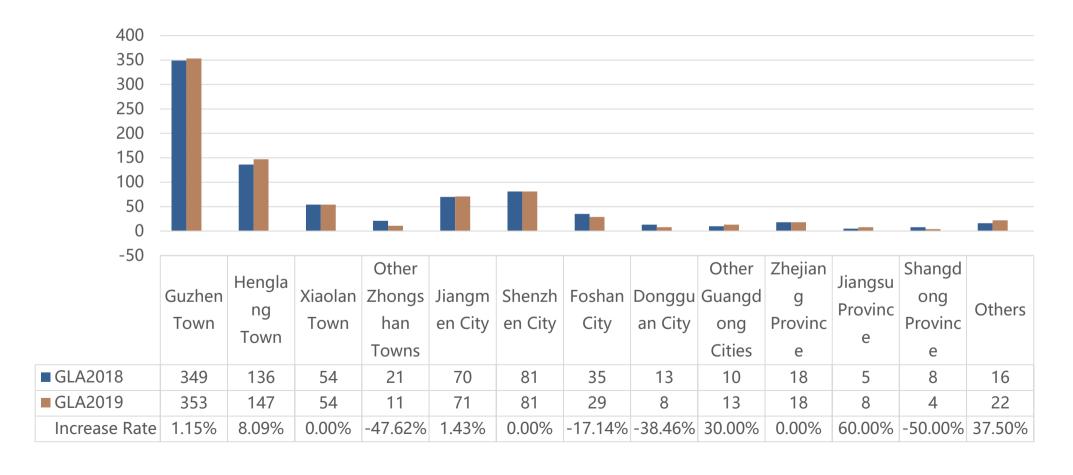
Gordon Kakuuma Arinda Member of Parliament Kazo County

I' ve met already 4 industries, manufacturers, and all of them in one place. And all of them have given me the price quotations. And this is very good, because now I am making a comparison on whom should I buy from.



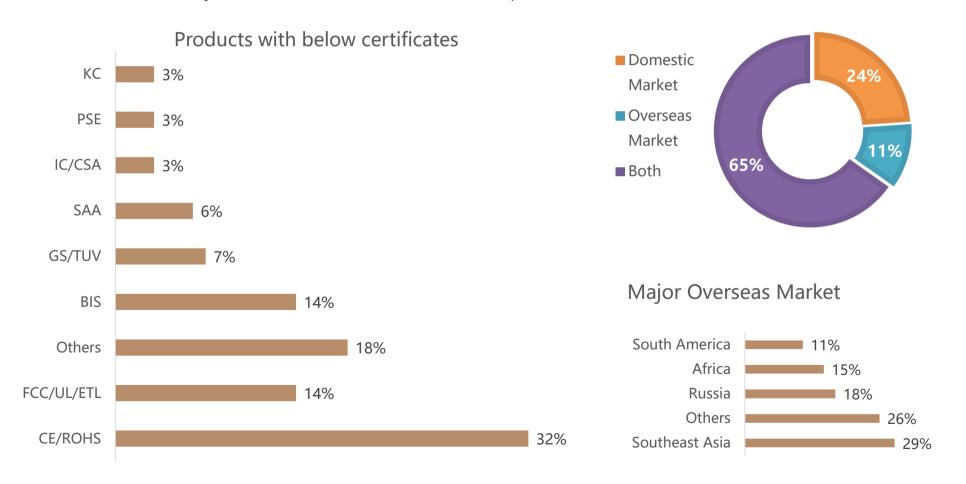
Regions of Exhibitors

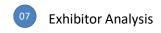
819 exhibitors joined the 24th GILF at the main venue. Nearly 70% of the exhibitors are from Zhongshan city and almost 40% of them are from Guzhen Town.



Targeted Market & the Certificates Acquired by Exhibitors

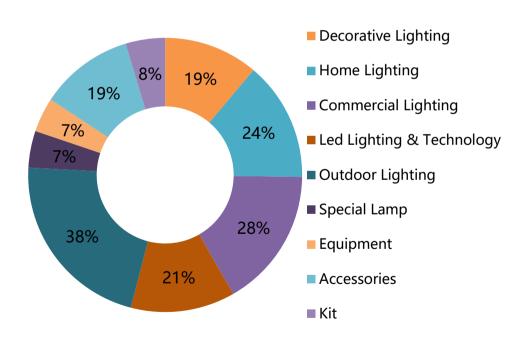
76% of the exhibitors have experiences in engaging overseas market sale. Among all, the Southeast Asia, Russia, Africa and South America markets are exhibitors' major markets. Most of the exhibits meet European standards.





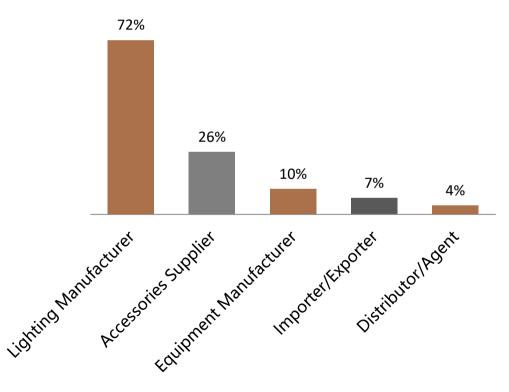
Exhibits Profile

Most of the exhibits in the fair is Outdoor Lighting, followed by Home Lighting, Commercial Lighting and LED Lighting Solution.



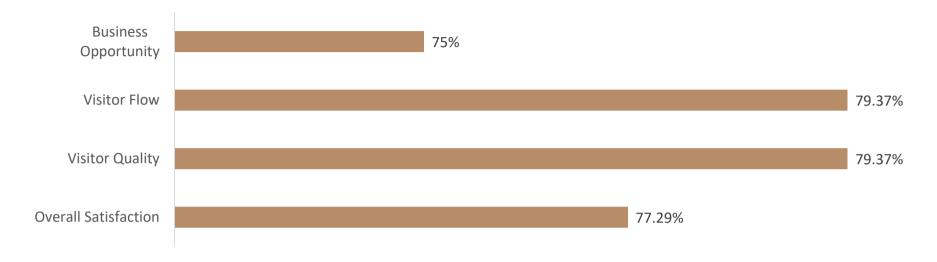
Exhibitor Profile

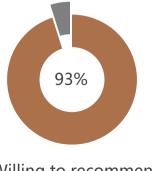
72% of the exhibitors are manufacturers, others include accessories or equipment suppliers, importers and distributors.



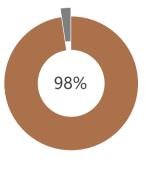


Satisfaction of Exhibitors





Willing to recommend peers to the GILF



Willing to participate in the 26th GILF

EGLO China

Spokesperson Yun Qingqing

October is the industry' s peak season and a great time to promote the brand.

It's our 1st time attending GILF. We believe it can help made our brand known to more.



Hongju Automation



It's our 2nd time attending GILF. Via the platform, we' ve established new relationship and received buyers positive feedback to our products.



Zheng Ji Technology Co., Ltd.

GM of Module Dep. Fan Xin

We aim to make use of our advantages in the supply chain in smart lighting and our cloud server technologies to better serve customers during GILF.



Deputy President Cao Li

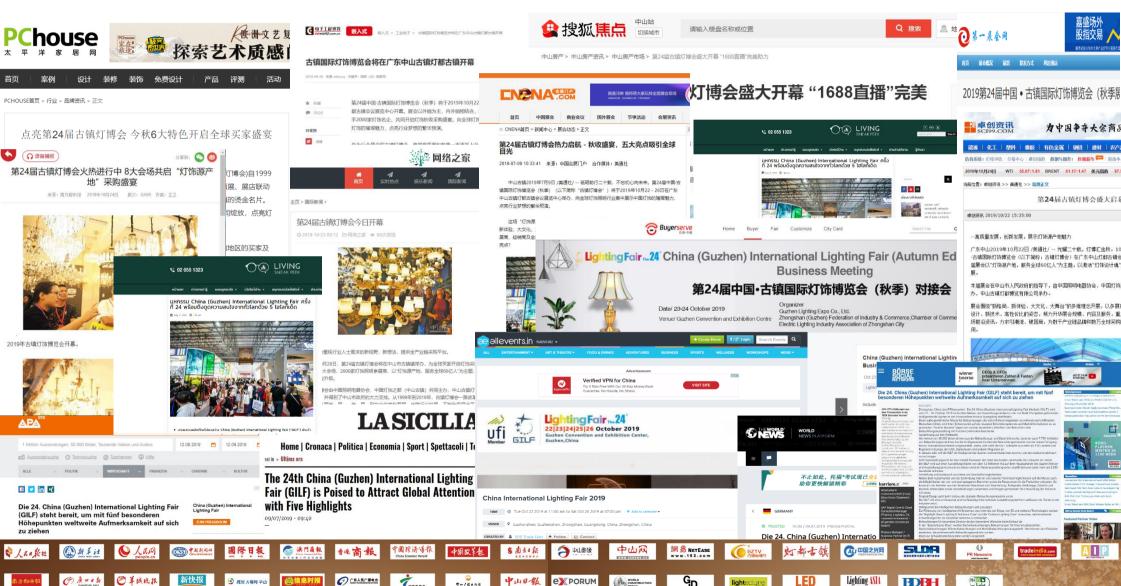
Guzhen Lighting School always advocates that innovation is a company' s core competitiveness. That's the reason why we keep attending GILF over the years.

Guzhen Lighting School





Press Releases of the 24th China (Guzhen) International Lighting Fair in Nearly **100** Media



Lighting Fair The

China (Guzhen) International Lighting Fair



2020.3.18~21

Guzhen • Zhongshan • China
Main Venue: Guzhen Convention and Exhibition Center





