

China(Guzhen) International LIGHTING FAIR 中国・古镇国际灯饰博览会 广东省・中山市・灯都古镇会议展览中心

2024/03/18-21

展后报告 Post Show Report

主办单位 Sponsors

中国照明电器协会 China Association of Lighting Industry 承办单位 Organizers

中山市古镇镇人民政府 Guzhen Town People's Government 中山古镇灯都博览有限公司 Guzhen Lighting Expo Co., Ltd.



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01 展会概述 Overview



三十而"励"正青春

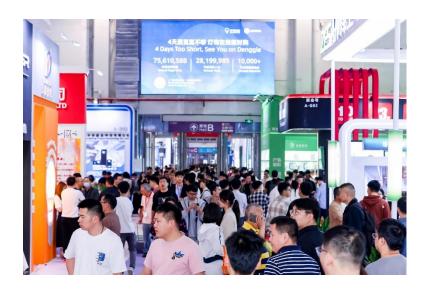
The 30th GILF is in its Period of Vigorous Growth

2024年3月18-21日,第30届古镇灯博会在广东省中山市古镇镇灯都古镇会议展览中心盛大开启。

本届展会由中国照明电器协会主办,中山市古镇镇人民政府、中山古镇灯都博览有限公司承办。大会以"古镇灯 饰照亮世界"为主题,以"1+8+N"大灯博会格局,汇聚智能光体验、低碳新能源和跨界泛家居3大元素构筑展 会核心亮点,尽显专业化、市场化、国际化的平台实力。

展会自1999年马路展开始,走过了25年的光辉历程,由最初的三年一届、两年一届、一年一届逐步演变到如今的春秋两届,形成了展店联动、前展后厂、线上线下一体化的区域特色展会模式,构建了全产业链展贸桥梁。





From March 18th to 21st, 2024, the 30th China (Guzhen) International Lighting Fair (GILF) was grandly opened at the Guzhen Convention and Exhibition Center in Zhongshan City, Guangdong Province, China.

GILF showcased the theme "Guzhen Lights up the World" and featured a "1+8+N" format, highlighting three major elements: intelligent light experiences, low-carbon new energy, and cross-border home living, demonstrating a professional, market-oriented, and international platform.

Since its beginning as a roadside exhibition in 1999, GILF has evolved 25 years into a biannual event, with a unique regional model that integrates exhibition and megastores, front exhibition and back factory, and online-to-offline experiences, creating a comprehensive industry chain trade bridge.









主会场: 灯都古镇会议展览中心

Main Venue: Guzhen Convention and Exhibition Center



55,000 SQM 展览面积 / Scale







Ⅰ4U 国家与地区 Countries and Regions







构建"1+8+N"大展格局,共襄行业盛举 Forming a "1+8+N" Structure

主会场灯都古镇会议展览中心联合8大分会场——利和灯博中心、华艺广场、 星光联盟全球品牌灯饰中心、灯都时代广场、古镇长安灯配电子城、曹三国 际灯配城、古一瑞丰国际灯配城、古一庆丰LED商贸广场,约10万款新产品 崭新亮相,共同打造源产地一站式采购平台,精准契合买家多元化采购需求。





The main venue, Guzhen Convention and Exhibition Center, is joined by eight sub-venues, including Lihe Lighting Expo Center, Huayi Plaza, Star Alliance Global Brand Lighting Center, Lighting Era Center, Guzhen Chang'an Lighting Parts & Electronic City, Caosan International Lighting Parts City, Guyi Ruifeng International Lighting Fittings City, and Guyi Qingfeng LED Lighting Trading City, to unveil approximately 100,000 new products, jointly creating a one-stop procurement platform at the source, precisely meeting the diverse purchasing needs of buyers.



主会场升级扩容,深中品牌更露锋芒

Upgraded Main Venue with Expanded Capacity for More Business Opportunities

主会场升级增容,综合馆G馆容量提升一倍,与ABCF馆无缝连接,实现了各展馆间的一体化布局。同时,进一步提升扩大深中品牌区,面积同比增加86.8%,参展企业同比增加23.3%,为深中地区的优质企业提供了展示原创设计和高新技术产品的舞台。



The main venue has been upgraded and expanded. Also the Shenzhen-Zhongshan Brand Zone has been further enhanced and expanded, with its area increasing by 86.8% year-on-year and the number of exhibiting companies growing by 23.3% year-on-year. It provides a stage for high-quality enterprises in Shenzhen and Zhongshan to display original designs and high-tech products.

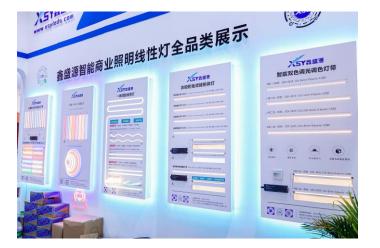


智能全系闪耀登场,引领照明新风尚

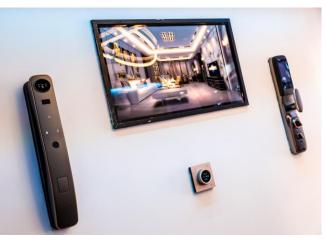
Smart Lighting Leads the New Trend of Lighting

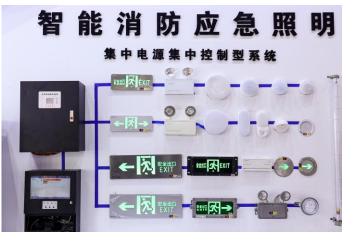
随着AI、物联网技术的飞速发展,智能照明成为本届展 会的焦点。各大品牌展商纷纷展示智能系统、智能家居 照明、智能景观亮化等前沿技术产品,让观众亲身体验 智能照明带来的便捷与舒适。





The maturing AI and IoT technologies have contributed to the advancement of indoor and outdoor lighting environments and lighting experience. This can be well evidenced by the crowded exhibition areas of smart systems, smart home lighting, smart landscape lighting, and smart lampposts.







"绿色低碳+照明",引领未来趋势

"Green and Low-carbon + Lighting", Leading the Future Trend

随着双碳国策的推行,电池储能技术日渐成熟,加之户外照明与新能源、光伏高度融合,本届展会数十家参展商均带来太阳能路灯、智慧灯杆、户外储 能机箱等,还有便携式电源组、智能变频器、储能系统方案等热门产品,充分聚焦"绿色低碳+照明"的特色,也标志着新能源科技成果转化在古镇生 根发芽。

Considering the implementation of the "carbon peaking and carbon neutrality" policy and the maturing application of battery energy storage technology, coupled with the integration of outdoor lighting with new energy, dozens of exhibitors showcase various popular products, including solar street lights, smart lamp posts, outdoor energy storage cabinets, portable power supplies, intelligent inverters, and energy storage systems. This marks the fruitful commercialization of new energy technologies in Guzhen.



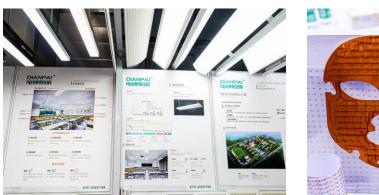
健康光品质成行业新宠

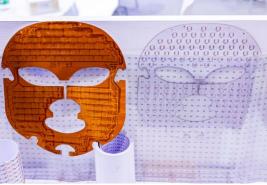
Lighting Design for Better Healthcare

光与人体健康的密切关系在本届展会上得到了充分展现,全光谱健康 照明如智能护眼台灯、灯带光源、健康照明灯珠等产品备受瞩目,涵 盖使用范围包括教室、办公室场景、美容、体育场等,吸引了大量买 家停驻洽谈。

Full-spectrum healthy lighting is a highlight of this fair since its application can be found in numerous scenarios including classroom, office, myopia prevention, fatigue alleviation, medical care, beauty salons, sports arenas, and rehabilitation centers.









细分产品满足个性化需求

Specialized Products to Meet Individual Needs

随着市场需求的不断个性化,细分产品成为本届展会的一大亮点。各大品牌纷纷推出新款线性灯、防爆灯、 灯丝灯等细分产品,以满足不同消费者的需求。这些 产品不仅设计新颖、品质卓越,更在功能上实现了创 新和突破,对买家和观众的吸引力更胜往年。





To meet the increasingly personalized market demands, exhibitors display more specialized products like linear lights, explosion-proof lights, filament lamps, magnetic suction lamps, and projection lamps, which are more attractive to buyers.



PART 03 观众分析 Visitors Profile





大部分观众来自于广东省,也吸引了许多我国东部沿海城市的客群。

The source of the local visitors is mainly from Guangdong Province, and it also attracted many visitors from China's eastern coastal cities.



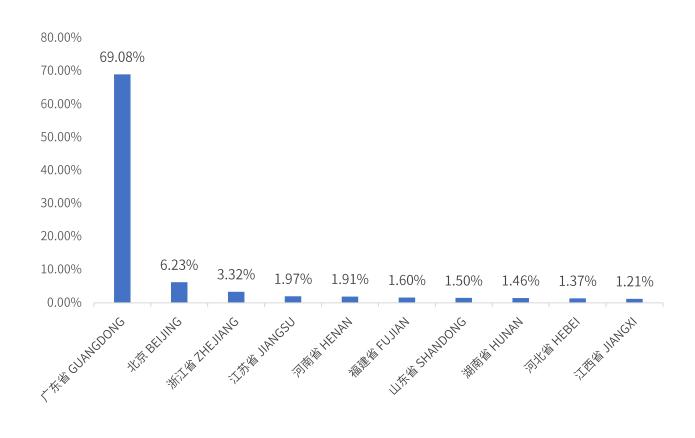






境内访客来源排名前10的地区

Top 10 Regions of Domestic Visitors



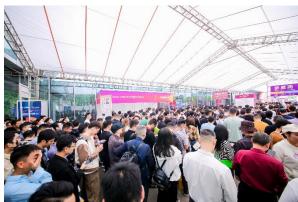


境内观众业务性质

Local Visitors Business Nature

制造商Manufacturer 批发商/零售/经销商Wholesaler/Retail/Agency/Distributor 进口商/进口代理商Import/Import Agent 出口商/出口代理商Export/Export Agent 采购商/集团采购商Buyers/Group Buyers 其它Others 灯具卖场/灯具市场Lighting Megastore 2.80% 电子商务E-commerce 2.77% 独立零售商Retailers 2.23% 配件供应商Parts Suppliers 1.48% 设计公司/装潢公司Design/Soft Décor Company 1.40% 房地产商/承包商Real State/Constributor 0.48% 行业协会/媒体Association Media 0.28% 检测/维护公司Testing/Maintenance Company 0.21% 加盟商/特许经营授权商Franchisee/Franchisor | 0.19% 楼宇/物业管理机构Housing/Property Management 0.19% 行业终端用户Industry End-user 0.18% 政府采购部门Procurement Authority 0.08%









境内观众职务分析

Local Visitors Profile

通过对观众所任职务进行分析,可以了解到国内企业对展会的重视度, 近78%为企业的管理阶层。

Nearly 78% of the visitors are key personnel of the company.



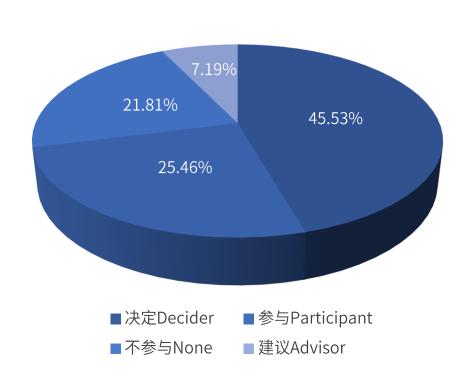
境内观众采购角色分析

Local Visitors Profile Analysis

23.99%

通过对境内观众采购角色分析,了解到超70%观众具备有决定或 参与采购能力。

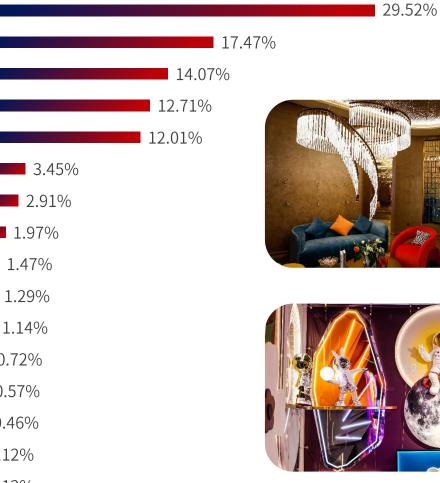
Over 70% of the visitors can determine the purchasing plan.





境内观众感兴趣产品 Local Visitors Interested Products

室内装饰灯具Decorative Lighting 家居照明Residential Lighting 商业照明Commercial Lighting 户外照明Outdoor Lighting LED照明与技术LED Products & Solutions 智能家居Smart Home 其它Others 2.91% 专用灯具Special Lighting 1.97% 智慧路灯Intelligent Streetlight 1.47% 生产设备及加工技术Machines & Processing ■ 1.29% 配件组件Accessories & Parts ■ 1.14% 材料Material 0.72% 配套服务Services ■ 0.57% 软装饰品Home Furnishing ┃ 0.46% 工具Tools 0.12% 监测设备Testing Devices | 0.12%





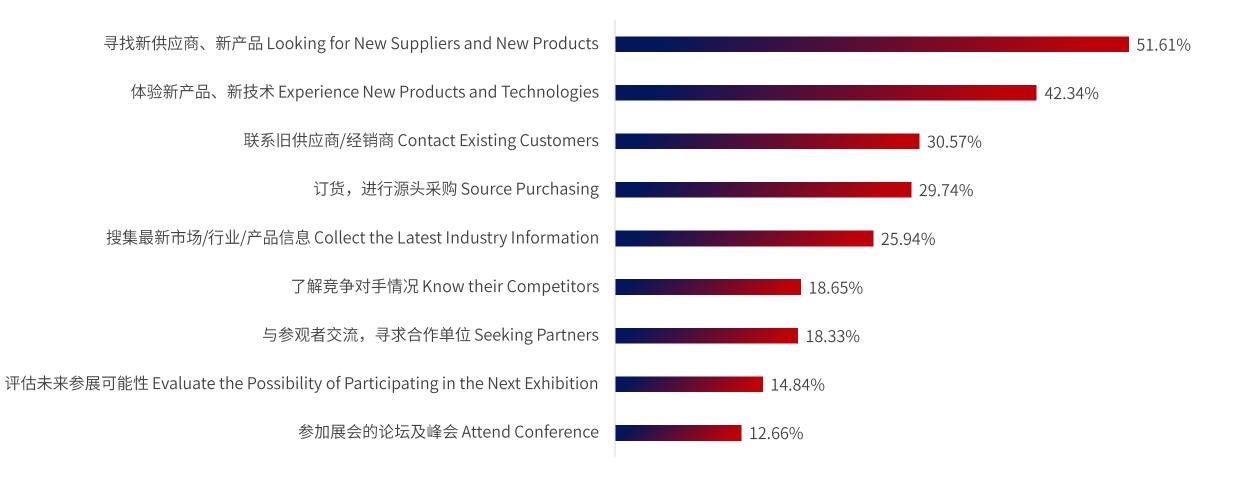








Purpose of Visit for Local Visitors







Local Visitors Satisfaction



97%的观众对本届灯博会 表示满意 97% visitors are satisfied with the fair





97%的观众将再次参观 古镇灯博会 97% visitors will visit the fair again





97%的观众会推荐朋友/同事参观 古镇灯博会 97% visitors will recommend the fair to other people

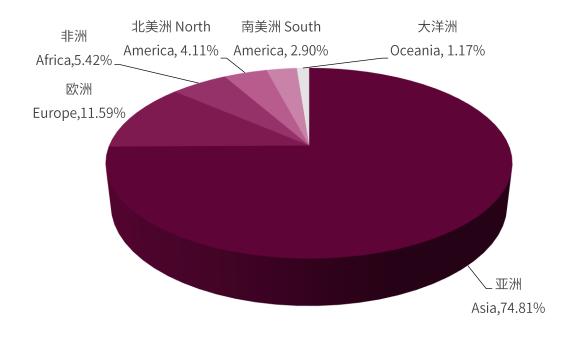






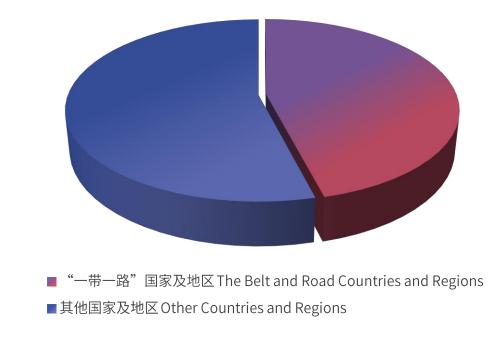
主会场共吸引来自全球140个国家和地区,境外观众达3,026人, 比2023年春季展增长31.03%,国家及地区数量更是创历史之最。

The main venue attracted **3,026** visitors from **140** countries and regions. The number of visitors increased **31.03%** comparing to 2023 spring edition.



近50%的观众来源于"一带一路"合作国家和地区,合计**86**个国家和地区, 主要来自越南、韩国、马来西亚、俄罗斯、蒙古、泰国等。

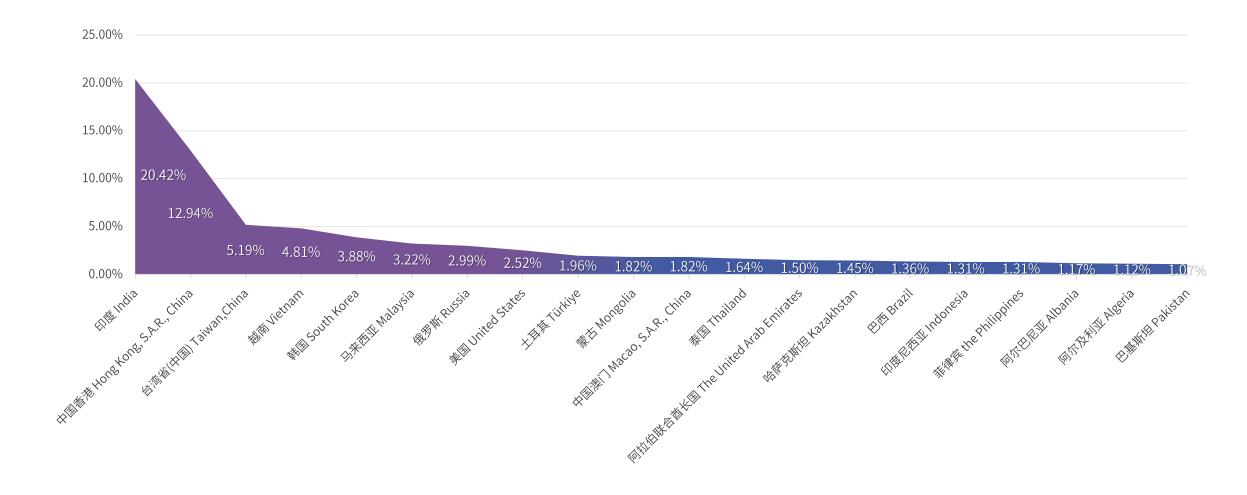
Nearly 50% of overseas visitors come from countries and regions that have signed the "the Belt and Road" cooperation document with China, a total of **86** countries and regions, mainly from Vietnam, South Korea, Malaysia, Russia, Mongolia, Thailand etc.





境外观众来源排名前20的国家和地区

Top 20 Countries and Regions of Overseas Visitors

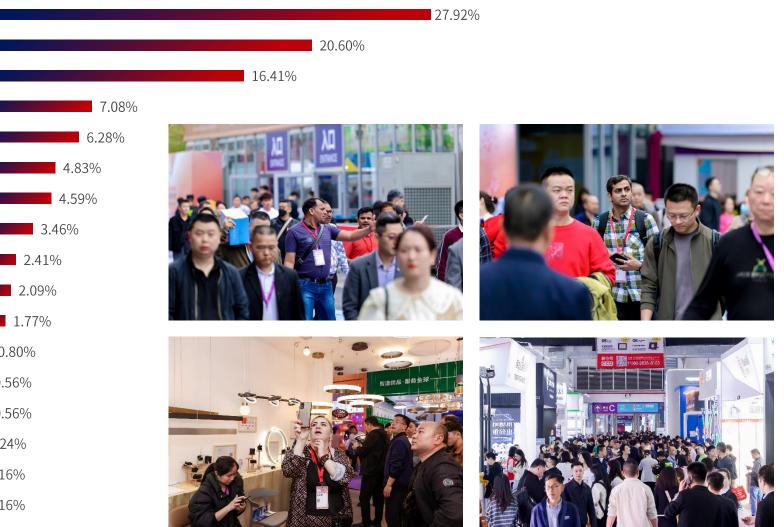




境外观众业务性质

Overseas Visitors Business Nature

进口商/进口代理商Import/Import Agent 批发商/零售/经销商Wholesaler/Retail/Agency/Distributor 制造商Manufacturer 出口商/出口代理商Export/Export Agent 采购商/集团采购商Buyers/Group Buyers 灯具卖场/灯具市场Lighting Megastore 其它Others 独立零售商Retailers 房地产商/承包商Real State/Constributor 设计公司/装潢公司Design/Soft Décor Company 电子商务E-commerce 政府采购部门Procurement Authority 0.80% 行业终端用户Industry End-user 0.56% 配件供应商Parts Suppliers 📕 0.56% 行业协会/媒体Association Media 0.24% 加盟商/特许经营授权商Franchisee/Franchisor 0.16% 检测/维护公司Testing/Maintenance Company 0.16% 楼宇/物业管理机构Housing/Property Management 0.08%



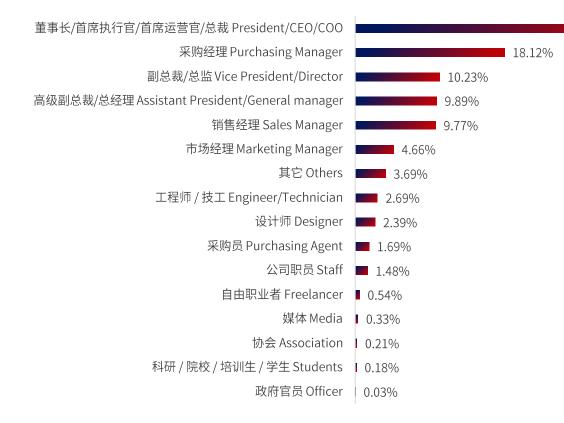


境外观众职务分析

Overseas Visitors Profile Analysis

通过对境外观众所任职务进行分析,可以了解到境外企业对展会的重视度, 超85%是企业的管理阶层。

Over 85% of the visitors are key personnel of the company.

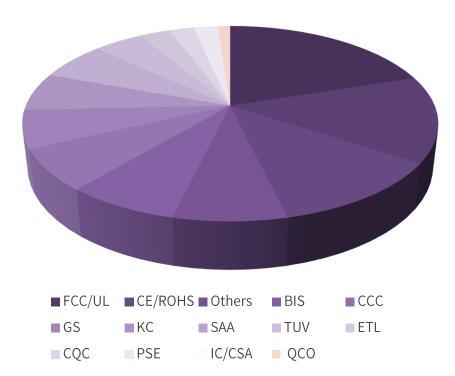


境外观众观众要求的资质证书

Certificates Required by Overseas Visitors

34.07%

通过对境外观众要求的资质证书进行分析,可以了解到FCC/UL认证是采购 商最注重的认证,其次是CE/ROHS认证。 Most of the buyers required FCC/UL, following with the CE/ROHS.







Overseas Visitors Interested Products

LED照明与技术LED Products & Solutions 室内装饰灯具Decorative Lighting 商业照明Commercial Lighting 家居照明Residential Lighting 户外照明Outdoor Lighting 其它Others 智能家居Smart Home 配件组件Accessories&Parts 配套服务Services 1.50% 软装饰品Home Furnishing ■ 1.50% 智慧路灯Intelligent Streetlight 1.42% 生产设备及加工技术Machines & Processing 1.33% 材料Material 🔳 1.17% 专用灯具Special Lighting 🔲 1.08% 监测设备Testing Devices ┃ 0.33% 工具Tools | 0.17%







Overseas Visitors Satisfaction



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04 观众反馈 Voice of Visitors



境内观众反馈 Voice of Domestic Visitors



广西德良灯具配送中心总经理 黎桂良

Guangxi Deliang Lighting Delivery Center General Manager – Mr. Li

此次来到古镇灯博会,一是为了补充库存,二则是想了解行业的发展趋势,同时也希望能在展会上与相关的产品及厂商见面。现在的 产品市场价格透明,在展会上若有合适的厂家就会达成合作,促进 厂家间的互相扶持与共同发展。

I am coming to the Guzhen Lighting Fair to replenish inventory, gain insights into the industry's development trends, and also hope to meet with relevant products and manufacturers at the fair. The current market prices for products are transparent. I am open to establishing cooperation with suitable manufacturers at the fair to foster mutual support and shared growth among manufacturers.



临沂拉飞灯饰总经理黄鹏飞

Linyi Lafei Lighting General Manager – Mr. Huang

此次参加古镇灯博会是为了了解行业品牌厂家的产品更新情况和行 业内发布的动向,同时寻求合适的品牌或产品补充,以便更好地服 务经销商。展馆内基本上都是专业采购商,各个品牌厂家各显神通 以博得更高的关注。

The purpose of participating in the Guzhen Lighting Fair is to understand the latest product updates from industry brand manufacturers and the trends announced within the sector, and to identify suitable brands or product additions that will enable us to better serve our distributors. The fair is primarily attended by professional buyers, with each brand manufacturer pulling out all the stops to showcase their distinctive strengths and attract greater attention.

04 观众反馈 Voice of Visitors

境内观众反馈 Voice of Domestic Visitors



临沂金佰利灯饰总经理赵胜亮

Linyi Jinbaili Lighting General Manager – Mr. Zhao

本次在展会现场,感觉观展人数比以往多,人气提升。尤其是前往 B馆和C馆观展的观众络绎不绝。公司今年的整体方向是以商照工程 固定类产品为主,对展会的期望值很高,并且每次都满载而归,同 时也祝灯博会越办越好。

At the fair, I feel that there are more attendees than before, and the popularity has increased. Our company mainly focus on commercial lighting and engineering fixed products this year. We have high expectations for GILF and always returning with full load.



陕西西安美度光艺总经理贺环军

Shanxi Xi'an Meidu Guangyi General Manager – Mr. He

几乎每一届灯博会都会参加,主要是想了解行业的发展方向和最新 动态,在展会上也能有所收获,在这里总能发现与众不同的产品, 尤其是一些小众的产品,对自身的发展有所帮助。在展会现场找到 了感兴趣的厂家,接下来会在合作方面进行沟通。

I participate in almost every GILF, mainly to understand the latest development direction and trends. I can also discover some unique products, which are helpful for my own business. We already find some interested manufacturers and will continue to communicate with them.

04 观众反馈 Voice of Visitors

境外观众反馈 Voice of Overseas Visitors



I come to Guzhen Lighting Fair for many times. It's excited to see GILF keeps on developing. It's a very good chance to see new product, learn new trends and make new friends here. I'm very glad to join Guzhen Lighting Fair.

我来过很多次古镇灯博会。很高兴能看到古镇灯博 会不断地发展壮大。在灯博会上,我可以看到新产 品,了解新趋势,并且结交新朋友。我很荣幸能来 到这里。



It's my first time to visit Guzhen Lighting Fair. It is a good place to find new type of lighting. I already found many new products and interested suppliers. We will continue to visit Guzhen Lighting Fair in the future.

这是我第一次来到古镇灯博会。在这里,我能了解 到新上市的灯饰产品,并且我也找到了我感兴趣的 新品以及想要合作的厂家。之后我们也会继续来参 观古镇灯博会。



Mr. Arman from Iran 伊朗买家

I come to Guzhen Lighting Fair every year for my lighting business. It's nice to see so many new goods and have new experience here. I get many new choices of the products that I'm looking for.

我每年都会过来古镇灯博会谈生意。很开心能在 这里看到这么多新产品,每次过来也都有新的体 验。在灯博会上我也找到了许多我需要的产品, 选择丰富。



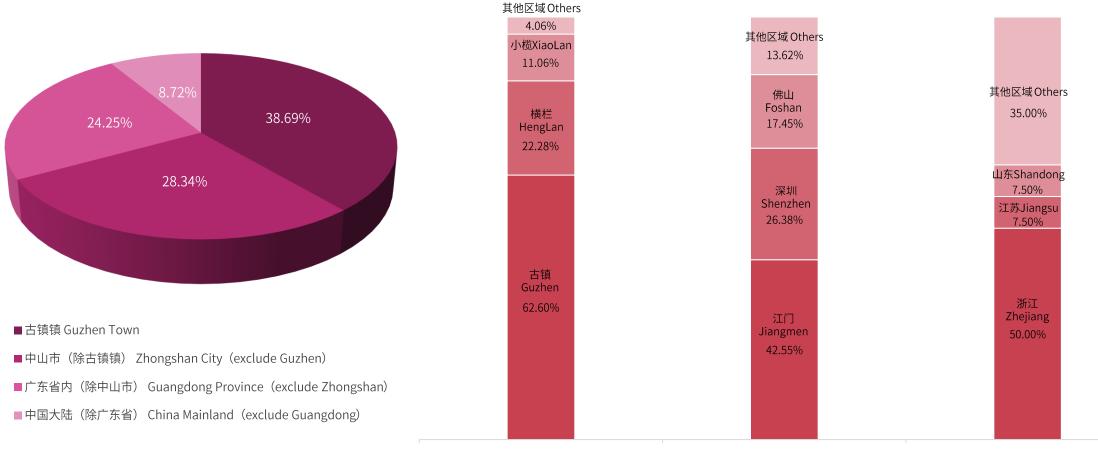
PART 05 参展商分析 Exhibitors Profile





本届展会主会场汇聚了共计928家企业。古镇镇内参展企业达359家,占总数的38.69%;镇外省内展商488家,占比总数52.59%, 以灯饰照明集聚地的中山、江门、深圳、佛山和东莞为主。

928 companies gathered at the main venue. There are **359** exhibitors from Guzhen Town, accounting for **38.69**% of the total; excluding Guzhen Town, there are **488** exhibitors from Guangdong Province, accounting for **52.59%** of the total, mainly from Zhongshan, Jiangmen, Shenzhen, Foshan and Dongguan.



中山市 Zhongshan

广东省(除中山市)Guangdong(exclude Zhongshan)中国大陆(除广东省) Mainland(excluede Guangdong)



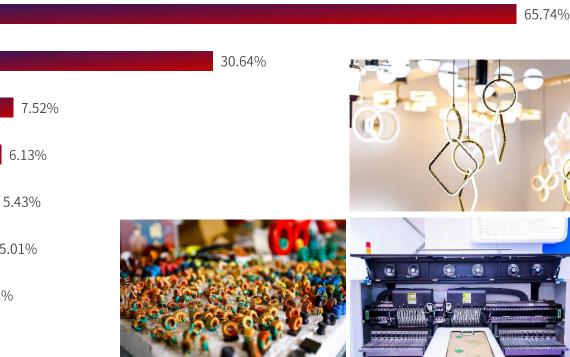
本届展会参展商主要以灯饰照明产品制造商和配件制造供应商为主。参展商中不乏多元化经营的企业,主营业务涵盖了多个相关领域。

The exhibitors this year are mainly lighting product manufacturers and accessories manufacturing suppliers. There are many diversified companies among the exhibitors, and their main businesses cover many related fields.

配件制造供应商 Accessories Manufacturing Suppliers 生产设备制造商 Production Equipment Manufacturers 经销商/代理商 Distributor/Agent 进出口贸易商 Import and Export Traders

灯饰照明产品制造商 Product Manufacturers

其他 Others 5.01% 跨境电商 Cross-border e-commerce 2.23%











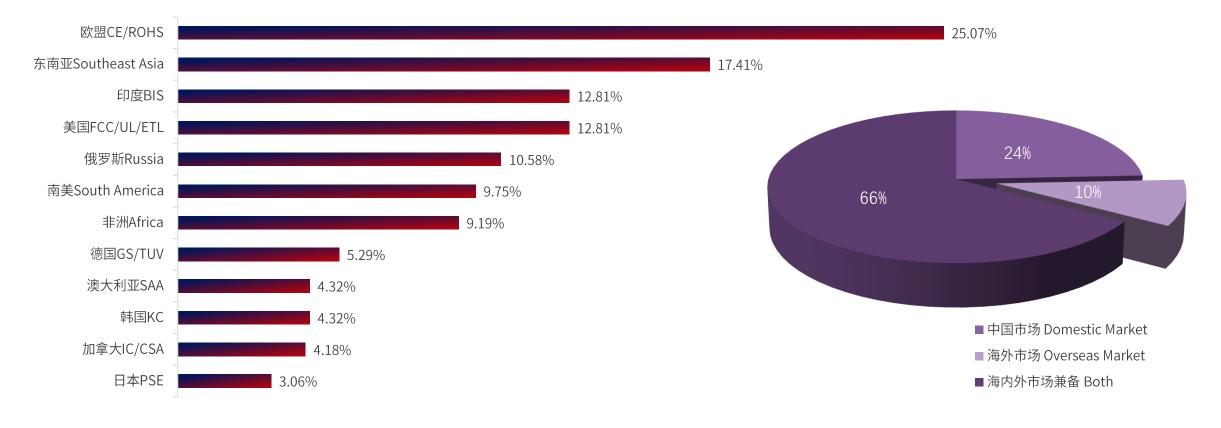


企业认证及市场焦点

Target Market & Possessed Certificate

本届展会以内销为主导,但其中有76%的参展企业具备了国际市场销售的实力。在产品认证方面,大部分企业更倾向于获取针对 欧美、东南亚及印度等关键国际市场的认证,以满足不同地区的需求和标准。

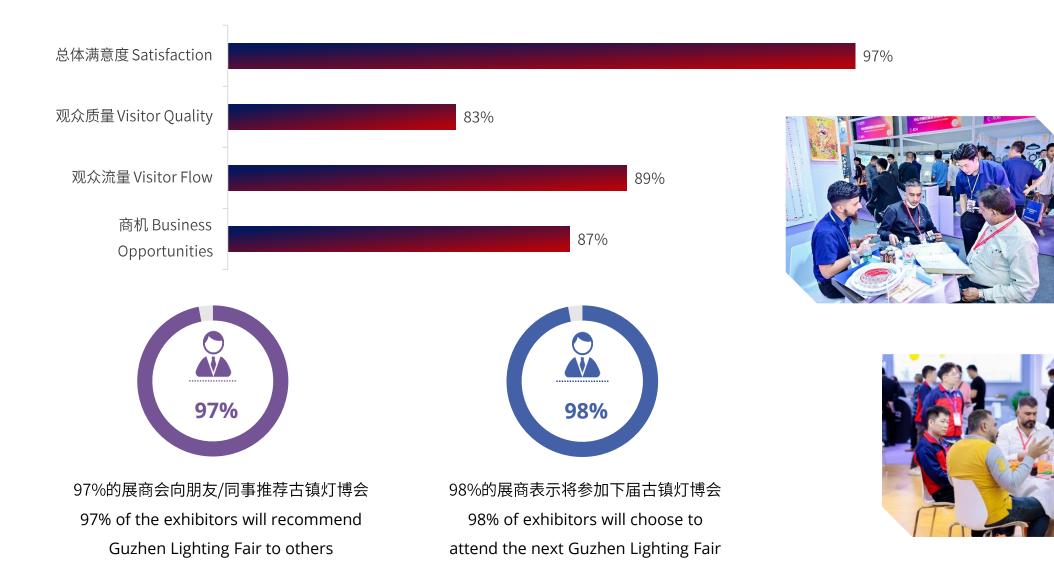
Exhibitors in this edition mainly focus on domestic markets. But 76% of these exhibitors have export sales capabilities. In terms of product certification, most exhibitors prefer certification for markets such as Europe, America, Southeast Asia, and India.



05 参展商分析 Exhibitors Profile



展商满意度 Exhibitors Satisfaction





PART 06 参展商反馈 Voice of Exhibitors

06 参展商反馈 Voice of Exhibitors

参展商反馈 Voice of Exhibitors



中山市宏新盛电子有限公司 销售经理 谢先生

Zhongshan Hongxinsheng Electronics Co., Ltd. Sales Manager - Mr. Xie

我们公司参加古镇灯博会有10年了。灯博会是国内影响力最大的照明灯饰展会 之一,来参展能帮助我们公司持续发展,不断扩大客户群体。经过这么多年,我 们见证了灯博会的展馆规模越来越大,现场的外商也越来越多。

Our company has been participating in Guzhen Lighting Fair for 10 years. GILF is one of the most influential lighting exhibitions in China, and it can help us develop our customer base. After so many years, we notice that the exhibition size is much bigger and there're more overseas customers than before.



广东省联球景观照明工程有限公司 销售经理 张先生

Guangdong Lianqiu Landscape Lighting Project Co., LTD. Sales Manager - Mr. Zhang

来自国内以及国外的采购商每年都会齐聚古镇灯博会。我们想提升自身的知名度 就来参展了,也希望能为古镇本地的经济发展贡献力量。灯博会现场的人流量越 来越大,我们的产品不断地更新迭代,也在展会上结交了许多新的客户。

Every year, buyers from home and abroad gather at Guzhen Lighting Fair. We want to enhance our own visibility, and we also hope to contribute to the local economic development. The foot traffic at the fair is increasing, and our products are constantly updated. We also meet many new customers at the exhibition.

06 参展商反馈 Voice of Exhibitors

参展商反馈 Voice of Exhibitors



齐力光电科技(中山)有限公司 经理 张先生

Zhongshan Qili Photoelectric Technology Co. Ltd. Manager - Mr. Zhang

来参展古镇灯博会,一是为了获取更多客户,二是希望在展会上推介我们的新 产品。这些年来,我们看到古镇灯博会的展馆面积逐渐扩大,各方面的宣传和 支持力度也越来越强。祝愿古镇灯博会越办越好。

We exhibit on Guzhen Lighting Fair in order to attract more customers and promote our new products. Over these years, we have seen the exhibition hall area of GILF gradually expand, while the promotion and support in various aspects have also become stronger. Wishing GILF continued success.



深圳市七彩芯光电科技有限公司 外贸部销售 陈女士

Shenzhen Qicaixin Lighting Co.,Ltd. Export Sales – Ms. Chen

我们选择参加灯博会,主要是为了牢牢把握国内市场,以及进一步开拓海外 市场。来自灯博会的客户质量比以往有明显的提升。同时,来参加灯博会对 我们的品牌推广和产品质量的提升也起到了很大的作用。

We choose to participate in Guzhen Lighting Fair is mainly to firmly grasp the domestic market and further explore overseas markets. The quality of customers from GILF has significantly improved. At the same time, participating in GILF is also helpful for promoting our brand and improving product quality.



PART 07 30届庆典活动 30th Celebration Event



时光礼赞,灯博璀璨—卓越展商及合作伙伴答谢晚会

A Tribute to Time, the Splendor of GILF- The 30th Guzhen Lighting Fair Appreciation Banquet for Outstanding Exhibitors and Partners

为答谢历届与古镇灯博会携手同行、共同成长的参展商和合作伙伴们,由中山古镇灯 都博览有限公司主办的"时光礼赞,灯博璀璨——第30届古镇灯博会卓越展商及合作 伙伴答谢晚会"在3月19日晚圆满举办。

晚会进行了"卓越铂金展商"、"卓越钻石展商"、"卓越星耀展商"、"卓越合作 伙伴"颁奖仪式,并特邀醒狮、武术、中国乐器乐队等艺术者呈现了精彩的表演。

Thanks to the exhibitors and partners who have worked hand in hand and grown together with the GILF in previous years, the Appreciation Banquet hosted by Guzhen Lighting Expo Co., Ltd. was successfully held on the evening of March 19th.

The Appreciation Banquet held the award ceremony for "Outstanding Platinum Exhibitor", "Outstanding Diamond Exhibitor", "Outstanding Star Exhibitor", and "Outstanding Partner", and invited artists such as lion dance, martial arts, and Chinese musical instruments to perform.



华章印记

The Mark of a Gorgeous Chapter

恰逢30届盛典,古镇灯博会从大会形象、文化体验及视觉效果方面均焕然一新。新增"璀璨里程"、 "光影纪元·岁月华章墙"、"三十而熠·光启龙华"等打卡点,不少观众停留拍照,纷纷留下30届华章印记。 大会并原创定制了"30届纪念邮票收藏册"、"30届纪念版吉祥物飞飞"、"纪念版徽章"、"文创周边产品" 等,受到广大参会人士的追捧。

Coinciding with the 30th anniversary, the Guzhen Lighting Fair has taken on an entirely new look in terms of fair image, cultural experience and visual effects. New photo-worthy spots such as the "30th Commemorative Wall", "GILF's Glorious History Wall", and "Loong Shape Lamp" were added, and many visitors took photos there. GILF customized the "30th Commemorative Stamp Collection Book", "30th Commemorative Mascot Feifei", "30th Badge", etc., which were sought after by the visitor.



纪念版吉祥物飞飞 及文创周边 Mascot Feifei

纪念版徽章 30th Badge GILF



璀璨里程打卡点 30th Commemorative Wall



三十而熠·光启龙华 Loong Shape Lamp



光影纪元·岁月华章墙 GILF's Glorious History Wall



30届纪念邮票收藏册 Commemorative Stamp Collection Book



三十而"跃"・深圳联展路演

Connexion · Shenzhen Roadshow Event

古镇灯博会首次路演活动于2023年12月14-16日在博华深圳联展亮相。

不仅展示了古镇灯博会的光辉历程,展出博华灯饰优选优质原创灯饰产品,并重点展示 源产地办展模式及展网融合商业模式理念,为粤港澳大湾区甚至国内外采购人士提供一 站式线上线下采购平台服务。

除此之外,本次路演还带领源产地企业走出古镇,到深圳联展上参展,让"中山力量" 获取深圳及各地区更多的商业机遇。

The first GILF roadshow event has been unveiled at the Connexion \cdot Shenzhen from December 14th to 16th, 2023.

It not only showcases the glorious history of the GILF and the high-quality original lighting products of Denggle EZBuy, but also demonstrates the origin exhibition model and exhibition network integration business model concept to provide one-stop online and offline procurement platform services for buyers in the Greater Bay Area and even at home and abroad.

In addition, this roadshow leads enterprises from the origin to go out of Guzhen Town and promotes "Zhongshan Power" to obtain more business opportunities in Shenzhen and other regions.







三十而"励"专题系列报道

Special Series of Reports on the 30th GILF







本届古镇灯博会联合中山电视台、中山电台、古镇灯饰传媒共 同打造系列专访节目、短视频及深度文章,通过采访不同行业 人士,结合其自身的故事及看法,了解他们眼中的古镇灯博会, 谈谈他们对行业及展会发展的观点与期望。并结合电台玩法, 广泛宣传展会品牌效应。

30th GILF has collaborated with Zhongshan TV, Zhongshan Radio and Guzhen Lighting Media to create a series of exclusive interviews, short videos and in-depth articles. Interview people from different industries to understand their views and expectations on the development of the industry and GILF. And combined with radio channels, the brand effect of the exhibition was widely publicized.





	古镇》」「仰夜妹〉	
保持初 为古镇 力	心 〔灯饰产业发展贡〕	 献绵
-		
作为土生	土长的中山古镇人,区杏珠	2004
年大学毕	业后便参与到古镇灯博会会	会展工
作中,一	待就是20年。	
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+ とちょてんた ノナムサ



古镇灯饰产业从崭露头角到光芒 高质量发展|中山:科技创新赋能 美好生活! 古镇灯博会聚焦智慧… 今,站在崭新的起点上,机遇 山世习平台 1周前



存,而这位"灯博人"仍保持着初

区杏玲的职业生涯,伴随着古银

小到大的发展历程,包括从政府

市场化运作、新展馆落成、"展 办展模式、"灯饰在线"运营等

中山: 七大亮点尽显古镇灯博会魅力 能持续为古镇灯饰产业发展贡南 中山学习平台 1周前 实现个人价值。



X

百灵・竖|骐玮说中山: 第30届中 山古镇灯博会即将举行

稳中求进1中山: 第30届古镇灯博 会将于3月18日开幕



中山: 第30届古镇灯博会拟于3月18日至21日举行











三十而"熠"专题系列视频

Special video series of the 30th GILF

本届古镇灯博会切合古镇及行业发展、展会历史及现状、行业人士采访及祝福,别出心裁拍摄了多个制作精良的视频。其中包括以古镇镇镇长阮志力详述灯都古镇的产业魅力及灯博会辉煌历史及现状;以"穿越"为主题,短视频看30届展会及产业变化;以"祝福"为中心,讲诉"他们"眼中的古镇灯博会等。

The 30th GILF was in line with the development of Guzhen Town and industry, the history and current situation of the exhibition, interviews and blessings from industry professionals, and a number of well-produced videos were shot. These include Mr. Ruan Zhili, the mayor of Guzhen Town, detailing the industrial charm of Guzhen and the glorious history and current situation of GILF; With the theme of "Time Travel", it takes us back in time to see how exhibitions and the industry have changed in the past 25 years; with "blessings" as the center, it tells the story of the GILF in "their" eyes, etc.





"三十而励 闪耀灯都" 第30届中国•古镇国际灯饰博览会烟花汇演

"Shining Lighting Capital" 30th Guzhen Lighting Fair Fireworks Show

3月18日当晚,"'三十而励闪耀灯都'第30届中国·古镇国际灯饰博览会烟花汇演"在灯都生态湿地公园举行,国家级非遗项目六坊云龙舞、岭南醒狮队、 荷花龙和彩带龙等表演轮番上演,带来了热闹喜庆的气氛。随着8400发组合烟花、1900发特效焰火、1220发高空礼花弹绽放,灯都古镇的上空绘就了万千 灯火、满城烟花的盛世美景,向人们展示着中山古镇的和美景象。

On the night of March 18, wonderful cultural and artistic activities were held in the Guzhen Ecological Wetland Park, including fireworks show, and national intangible cultural heritage items - Liufang Yunlong Dance, Lingnan Lion Dance, Lotus Loong, and Ribbon Loong. The 8,400 sets of fireworks, 1,900 special fireworks, and 1,220 high-altitude fireworks bloomed in the sky, creating spectacular scenes.





PART 08 会议论坛 Conference & Forum



第30届中国•古镇国际灯饰博览会开幕典礼

Opening Ceremony

开幕典礼上,各项议程精彩纷呈:

1.中国照明电器协会执行理事长刘升平、中山市人民政府副市长 欧阳锦全、古镇镇党委书记薛治国及海外优质客商代表分别致辞。

2.古镇产业平台发布。

 3.古镇镇亿元企业安家计划投资项目、古镇镇亿元企业安家计划 入库意向项目(第二批)、古镇镇现代服务业意向项目进行签约 仪式。

4.第30届古镇灯博会启动仪式。





There were many highlights at the Opening Ceremony:

- Ms. Liu Shengping, Executive Director of China Association of Lighting Industry, Mr. Ouyang Jinquan, Vice Mayor of Zhongshan Municipal People's Government, Mr. Xue Zhiguo, Secretary of the Party Committee of Guzhen Town and VIP Overseas Buyer Representative delivered speeches respectively.
- 2. Industry Platform Showcase.
- Signing of "Guzhen Town Billion Enterprise Settlement Plan Investment Project", "Guzhen Town Billion Enterprise Settlement Plan Incorporated Intention Project (Second batch)", and "Guzhen Town Modern Service Industry Intention Project".
- 4. Launching Ceremony.





产业链创新助推照明行业高质量发展论坛

Supply Chain Innovation Forum for High-Quality Development of the Lighting Industry

3月18日下午,由中国照明电器协会主办的"产业链创新助推照明行业高质量发展论坛"在古镇召开,古镇镇党委委员、副镇长周锦添、中国照明电器协会秘书 长王卓、罗姆尼光电系统技术(广东)有限公司总经理彭银水、厦门立林科技有限公司智能照明事业部总经理尹杰、众普森科技(株洲)有限公司研发中心产品 经理文建清、中国照协农业照明专委会秘书长洪兵和来自全国各地的照明行业专家、企业设计和技术代表、科研机构及设计院校师生参会,共同探讨如何通过照 明产业链的创新设计,推动行业高质量发展。

On the afternoon of March 18, the "Supply Chain Innovation Forum for High-Quality Development of the Lighting Industry" hosted by China Association of Lighting Industry was held in Guzhen Town. At the forum, they jointly discussed how to promote high-quality development of the industry through innovative design of the lighting industry chain.





Health Intelligent Lighting Forum

3月19日上午,古镇镇副镇长区美定、广东省照明学会陈海波、广东产品质量监督检验研究院徐彬涓、广东产品质量监督检验研究院李剑飞、广东省中山市质量 计量监督检测所蒋泳涛围绕"健康智能照明"展开,聚焦教室照明、全光谱产品、产品评价及标识等主题,共同探索光对人类健康的影响。

On the morning of March 19, the forum centered on "Healthy Intelligent Lighting", focusing on topics such as classroom lighting, full-spectrum products, product evaluation and labeling, and jointly exploring the impact of light on human health.



2024中国照明行业3.0发展战略暨大湾区灯饰照明创新技术发布会

2024 China Lighting Industry 3.0 Development Strategy and Greater Bay Area Lighting Innovation Technology Conference

3月19日下午,古镇镇党委副书记/镇长阮志力、智有范创始人/总经理黄伟文、鸿雁电器广东公司总经理陈主红、光圣半导体销售总监蒙伟、涂鸦智能华南商务 总监陈垚、创贸集团CEO蒲竞超、中软国际智能物联网军团产品与研发管理部总经理/OpenHarmony 技术委员会委员张兆生、华为云解决方案高级专家/制造行 业数字化转型架构师董军分享"产品智能化"、"产业数字化"以及"贸易创新化"的前沿成果,旨在推动大湾区内的技术创新和产业协同,加强深圳与中山 在灯饰照明领域的交流合作,从而促进区域经济的共同发展。

On the afternoon of March 19, the cutting-edge results of "product intelligence", "industrial digitalization" and "trade innovation" were shared at the forum, aiming to promote technological innovation and industrial collaboration in the Greater Bay Area, and strengthen the cooperation between Shenzhen and Zhongshan. Exchanges and cooperation in the lighting field to promote the common development of regional economy.











PART 09 线上直播 Live Streaming



09 线上直播 Live Streaming



明人在线,共享"数字展会"

"EZTalk" Livestreaming Forum, Sharing "Digital Fair"



本届"明人在线"论坛首次采用虚拟技术直播形式,聚焦"外 贸布局""自然光谱""光健康"等热门话题,以元宇宙的虚 拟形态创新呈现照明灯饰领域的最新行业成果,创新"数字展 会"模式。

The hit program, "EZTalk" livestreaming forum focused on the topics of "International Trade Layout", "Natural Spectrum" and "Lighting Health". It adopted the Metaverse virtual exhibition hall for live broadcast for the first time to showcase the latest industry achievements.

09 线上直播 Live Streaming





Virtual Exhibition Tour

本届展会通过云端直播的方式,为广大观众提供了一种全新的观展体 验。通过三场精心策划的云游逛展直播,观众不仅能够突破地理限制, 随时随地通过屏幕感受到展会的热烈氛围,还能够更加直观地了解各 参展企业的优质产品和前沿技术。

直播中带领观众走进各个企业的展位,通过镜头展示企业的亮点和特 色,这不仅为观众提供了一个全面了解企业的机会,也为企业提供了 一个展示自身实力和吸引潜在客户的重要平台。同时,主播还会在线 解答观众的问题,让观众能够更深入地了解展会。

The 30th GILF created three virtual exhibition tours for online audiences. Audiences followed the host to visit the booths of highquality companies and learned about the companies' characteristic products and technological innovations. At the same time, the host also answered the audience's questions online so that the audience could have a deeper understanding of the exhibition.





PART 10 大会服务 Services

多元化现场服务

Onsite Services

·会场服务 Venue Services

大会提供医疗中心、报警点、翻译、饮用水、手机充电、行李寄存、快递等一站式服务。

It provides one-stop services such as Medical Center, Translation, Drinking Water, Mobile Phone Charging, Luggage Storage, and Express Delivery.

·灯饰知识产权快速维权中心 Lighting Intellectual Property

引入中山市灯饰知识产权维权中心现场办公,提供知识产权快速维权服务。

Introduce the Zhongshan Lighting Intellectual Property Rights Protection Center to work onsite and provide fast intellectual property protection services.

·餐饮服务 Food and Beverages

餐饮区布局升级,部分区域设置在更开放的室外空间,为观众及参展商提供休息地和餐饮服务。

The layout of the catering area has been upgraded, one of the area set up in more open outdoor spaces, the fair providing rest areas and catering services for visitors and exhibitors.

飞"你莫属粉丝俱乐部 Nobody But "Fei"Fan Club

俱乐部专设多项互动活动,现场可兑换礼品,亦可购买第30届古镇灯博会文创纪念产品。

The club has set up multiple interactive activities, where visitors can exchange gifts and purchase commemorative products from the 30th edition of the GILF.

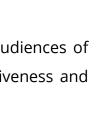
·祈祷室 Prayer Room

大会新增祈祷室,满足不同宗教信仰的观众的需求,体现展会 的包容性和对多元文化的尊重。

Set up a prayer room to meet the needs of audiences of different religious beliefs, reflecting the inclusiveness and respect for multiculturalism.





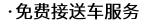




商旅服务

Travel Information

大会提供免费停车场、免费接送车、展馆周边酒店信息、文娱活动等观展攻略。



提供主会场往返分会场、临时停车场、古镇/小榄城轨站、白云机场、珠海机场、中山港客运码 头等多条免费穿梭巴士路线。

·镇内免费停车场

本届展会重设免费停车场位置,为自驾车出行的观众提供更便利的临时停车地点。





Providing free parking lots, free shuttle buses, information on hotels around the main venue, cultural and entertainment activities, and other exhibition information.

\cdot Free Shuttle Bus

Shuttle bus service between Guangzhou Baiyun Airport, Zhuhai Airport, Zhongshan Port, Guzhen / Xiaolan Railway Station, sub-venues and main venue. Visitors can enjoy this service with e-Badge.

• Free Parking

Re-established free parking lots to provide more convenient temporary parking spaces for visitors traveling by car.

数字化服务

Digital Services

·优化"古镇灯博会"小程序

主会场继续实行"提前办证、远端办证",所有观众可登录小程序提前预登记,免费办证,减少现场 排队时间。用户可以在小程序内,轻松一键获取展会概况、展商名录、会议论坛日程等展会资讯。

·升级"博华灯饰优选"小程序

用户能在此一键查询海量参展商的介绍资料,使用"交换名片"功能,能快速获取展商联系电话。重磅打造灯饰优选自营店,可线上购买设计感灯具及灯博会的文创产品。

Optimize Guzhen Lighting Fair Mini Program

The main venue will continue to implement "Early Registration and Remote Registration", and all visitors can log in to the mini program for free pre-registration, reducing onsite queuing time. Users can easily access exhibition information such as exhibition overview, exhibitor list, conference schedule, etc.

· Upgrade Denggle EZBuy Mini Program

Users can easily access a large amount of information about exhibitors here, and use the function to quickly obtain the contact phone numbers of exhibitors. Launch Denggle EZBuy Mini Program to provide design sensitive lighting products and buy cultural and creative products from the Guzhen Lighting Fair online.









云展电商

Denggle.com & Denggle EZBuy

本届展会设立云展电商线下体验店,集中展示博华灯饰优选自营店多款优质原创设计灯具和古镇灯博会周边文创 产品,同时,推出了两款独具匠心的纪念品——30届纪念邮票收藏册和30届纪念版吉祥物飞飞公仔,均在A-P11 展位亮相并售卖。

Denggle.com has set up a Denggle.com Physical Experience Store in A-P11 to display a variety of high-quality original design lamps from Denggle EZBuy self-operated stores and Cultural and Creative Product of GILF. At the same time, two unique souvenirs were launched - "30th Commemorative Stamp Collection Book" and "30th Commemorative Mascot Feifei", both of which were unveiled and sold at booth A-P11.















PART 1 成本合作 Cooperation with Media





国内外专业媒体、大众媒体超150家对第30届古镇灯博会进行全方位报道

150+ domestic and overseas medias help to promote the 30th Guzhen Lighting Fair







Informa集团 英富曼集团是国际B2B展会、学术出版及商业讯息集团。集团促进不同行业、专业市场和社区进行贸易、业务拓展和交流,并提供专业数字资源 和内容,联系各行业,带领人们和商业机构不断学习,从而作出更好的决策。Informa 在伦敦证券交易所上市,是富时100指数(FTSE100)的成员之一, 有 超过11,000名员工来自30多个国家和地区。

Informa is a leading international events, intelligence and scholarly research group. Our purpose is to champion the specialist. Through hundreds of powerful brands Informa work with businesses and professionals in specialist markets, providing the connections, intelligence and opportunities that help customers grow, do business, make breakthroughs and take better informed decisions. Informa is listed on London Stock Exchange and a member of FTSE 100, with over 11,000 colleagues working in more than 30 countries.

Informa Markets 旨在为各行各业和专业市场,提供交易、创新和发展平台。业务包括550多个国际B2B活动和品牌,涵盖多个领域,包括医疗、保健与制药, 基础设施,建筑及房地产,时尚服饰,酒店、食品与饮料,以及健康与营养等。通过举办面对面会展,提供专业数据和可执行数据解决方案,为全球客户和合 作伙伴提供参与、体验和达成交易的机会。作为全球领先的会展主办方,Informa Markets 为各种各样的贸易行业注入发展动力,释放机遇 ,为其蓬勃发展助 一臂之力。

Informa Markets creates platforms for industries and specialist markets to trade, innovate and grow. Our portfolio is comprised of more than 550 international B2B events and brands in different markets. We provide customers and partners around the globe with opportunities to engage, experience and do business through face-to-face exhibitions, specialist digital content and actionable data solutions. As the world's leading exhibitions organizer, we bring a diverse range of specialist markets to life, unlocking opportunities and helping them to thrive 365 days of the year.

上海博华国际展览有限公司 是总部设在英国伦敦的英富曼集团 (Informa PLC., 全球最大的会展主办机构, 英国富时100上市公司) 与上海华展国际展览有限公司于1998年在上海设立的国内领先的中 外合作展览公司,是国内最早的一批会展外资企业。公司初办至今26 年以来,通过线上线下一体化运营,全年70多个展会租馆总面积达 到162.9万平方米,为来自全球的超过114万采购人士创造了多重贸 易机会;线上平台由32个中英文B2B优选网站,7个B2P采购通优选 小程序,1款APP产品组成。

Shanghai Sinoexpo Informa Markets International Exhibition Co. Ltd. (IM Sinoexpo) is a leading event company in China, the joint venture founded in 1998 by Informa PLC and Shanghai Sinoexpo International Exhibition Co., Ltd. Headquartered in London, Informa PLC is the world's top trade show organizer listed on FTSE 100.

The total rented area of 70+ exhibitions by IM Sinoexpo reached 1,629,000 sq.m. in 2023, creating multiple trade opportunities for 1.14 million buyers worldwide. The online business includes 32 B2B platforms with PC & Mobile versions, 7 B2P sourcing mini-programs and 1 App.

中山古镇灯都博览有限公司 是中山市古镇镇人民政府和上海博华国际展览有限 公司联合组建的合营企业,是中国照明电器协会第九届理事会理事、广东省会展百强 企业、古镇镇规上企业。公司在中山市人民政府、中国照明电器协会、古镇镇人民政 府的大力支持下,凭借各方丰富资源与经验,承办全球展览业协会UFI认证的"中国· 古镇国际灯饰博览会",同期举办古镇灯饰生产设备、原辅材料及配套服务展。联合 古镇内灯具大卖场,以一年两展、展店联动的办展模式,内外销相结合,覆盖灯饰照 明全产业链,打造超150万平方米的国际灯饰展览会。连同专业B2B贸易网站"灯饰 在线"以及云展电商平台"博华灯饰优选",不仅为专业参展商、买家搭建一个高端 优质的交流平台,同时汇集P端、C端买家,助力其实现365天的云端采购无忧,开启 线上线下新零售模式。

Guzhen Lighting Expo Co., Ltd. is a joint venture by Zhongshan Guzhen People's Government and Shanghai Sinoexpo Informa Markets International Exhibition Co. Ltd. It undertakes the UFI-certified China (Guzhen) International Lighting Fair. Joining hands with Guzhen's other eight Lighting megastores, it creates an international event with exhibition area of over 1.5 million square meters. The fair is held twice a year and covers the whole lighting industry chain. "Denggle.com" is the professional B2B trade website the fair build for exhibitors and buyers to provide a high-quality and efficient communication platform, which compile all the suppliers resources of the fair and offer EZBUY services that enable buyers to source online.

期待与您相约 See You There

China(Guzhen) International LIGHTING FAIR 古镇灯博会

广东省・中山市・灯都古镇会议展览中心 Guzhen Convention and Exhibition Center, Zhongshan, Guangdong

2024/10/22-26



